BROWN & WILLIAMSON TOBACCO CORPORATION
INTER-OFFICE CORRESPONDENCE
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To: Distribution

Date: March 18, 1982

From: G. C. Adkins

Subject: Barclay - FTC Inquiry

Attached are copies of reports received by the Federal Trade Commission from its three outside consultants in this matter. As you will see, Drs. Bock, Guerin and Kozlowski have uniformly concluded that Barclay's tar delivery is not properly ranked by the FTC method as presently practiced.

The deadline for further input by the industry is April 5, after which we expect the FTC staff to recommend some course of action to the full Commission.

Please consult Alex or me before making any disclosure of these materials outside the Company.

/amt
attachments

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